



KANSAS BANKERS  
ASSOCIATION

# PERFORMING PROPERTY EVALUATIONS

September 17, 2026 - KBA Office, Topeka

## WHAT TO EXPECT

Build and strengthen your evaluation skills with this 6-hour *Performing Property Evaluations* course. Created for internal bank personnel, this training delivers a clear framework for navigating the complexities of commercial and residential evaluations.

### WHO SHOULD ATTEND:

- Internal bank members involved in performing internal evaluations
- Internal bank members involved in reviews (evaluations and/or appraisals)
- Bank staff looking to enhance their evaluation skills

This course equips you with the knowledge of essential data and the correct steps for producing accurate, compliant internal evaluations of commercial and residential properties. Elevate your skills and meet regulatory expectations with *Performing Property Evaluations*.



## CHERYL BELLA, MAI, AI-GRS, AQB CERTIFIED USPAP INSTRUCTOR

Cheryl Bonnaffons Bella is a certified appraiser that actively works in the banking industry as an appraisal compliance consultant. She established and managed appraisal departments for several financial institutions and now consults with banks around the nation on appraisal regulatory compliance, department structure, and policy and procedure development.

## WHAT YOU'LL LEARN:

- 1. Identifying the Subject Property:** Gain the skills to accurately identify and characterize the subject property, ensuring precise and relevant evaluations.
- 2. Lease Analysis:** Dive deep into the world of leases, exploring key terminologies and various lease types. Understand the nuances that impact property value and financial performance.
- 3. Commercial and Residential Case Studies:** Learn about matched pair sales analysis. Apply your knowledge in a practical, real-world scenario with an in-depth case study of an office building. These hands-on exercises reinforce learning and boosts confidence in conducting evaluations.

EDUCATION & CONFERENCES

785-232-3444 | KSBANKERS.COM

# PERFORMING PROPERTY EVALUATIONS

SEPTEMBER 17, 2026 - KBA OFFICE, TOPEKA

610 S.W. CORPORATE VIEW

TOPEKA, KS 66604

785-232-3444



## PROGRAM AGENDA

Registration: 8:30 a.m.

Program: 9:00 a.m. - 4:00 p.m.

Lunch: 12:00 p.m. - 12:45 p.m.

## REGISTRATION INFORMATION

\_\_\_ \$300 Per Person

\_\_\_ \$600 Non-Member

**LIMITED TO 30 BANKERS.**

Cancel up to five business days before the program and your registration will be refunded. Registration for attendance at KBA meetings and events constitutes an agreement by the registrant for KBA's use of the attendee's photograph in printed and/or digital promotional materials, publications, mobile app and social media, unless permission is revoked and received by the KBA prior to the event. No video or audio recording allowed. Please notify the KBA of any dietary restrictions.

Name: \_\_\_\_\_

Bank Location: \_\_\_\_\_ E-mail: \_\_\_\_\_

Name: \_\_\_\_\_

Bank Location: \_\_\_\_\_ E-mail: \_\_\_\_\_

Bank: \_\_\_\_\_

Total Enclosed: \$ \_\_\_\_\_ Total Attending: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

### **Three ways to register:**

1. Complete and mail the registration form with a check.
2. Email the registration form to [education@ksbankers.com](mailto:education@ksbankers.com), followed by payment via check by mail or credit card over the phone.
3. Register online using a credit card at [www.ksbankers.com](http://www.ksbankers.com).