



KANSAS BANKERS
ASSOCIATION

2026 COO

DISCUSSION FORUM

September 24, 2026 - KBA Office

BENEFITS OF THE FORUM

- Improve your effectiveness as Chief Operations Officer
- Discuss current industry challenges with others in bank operations
- Form lasting relationships with other operations colleagues
- Solve your most pressing problems
- Grow professionally as well as personally
- Discuss with peers what works and what doesn't

WHO SHOULD ATTEND

Operations Officers and anyone responsible for the day-to-day risk management, administrative and operations at your institution.



KARL NELSON
FOUNDER & CEO,
KPN CONSULTING

ERIC NELSON
PRESIDENT,
KPN CONSULTING



KARL NELSON is the Founder and CEO of KPN Consulting. His career has included senior positions with Silverton Bank, IDC Deposits, and Promontory Interfinancial Network. In addition, Karl served as a SVP with the Federal Home Loan Bank of Atlanta from 1991 through 2002 where he managed the sales and marketing, strategic planning, and trade association/regulatory outreach efforts and served on the bank's ALCO. Prior to joining the Home Loan Bank, he was involved for eighteen years with various regional banks. Karl serves on the faculties of the Graduate School of Banking and Executive Development Institute in Boulder, Colorado. Karl was an organizing Director and former ALCO Chair for a de novo bank in North Carolina and consults regularly with community bank Boards and Management on business strategies.

ERIC NELSON is the President of KPN Consulting. Eric has over 25 years experience in the financial services industry – as both a banker and consultant. Prior to joining KPN Consulting, Eric served as CFO and Managing Partner of Greenbrier Properties, a commercial real estate company that developed, owned, and operated multifamily properties throughout the country. His career has also included positions at Wachovia Bank, Henssler Financial Group and Ameriprise Financial, and he has held Series 7, Series 66, and Insurance Licenses. Eric received his BA in Finance with a minor in Marketing from the Terry College of Business – University of Georgia.

TOPICS TO BE COVERED:

- » Improving efficiency and automation in the operation
- » Getting the most out of your systems
- » Structuring the Back Office for efficiency
- » Outsourced third party risk management (vendor management)
- » Business continuity and disaster recovery planning
- » Digital Account Opening workflow best practices
- » Software and tools to help manage your business

EDUCATION & CONFERENCES

785-232-3444 | KSBANKERS.COM

2026 COO DISCUSSION FORUM
SEPTEMBER 24, 2026 - KBA OFFICE
610 S.W. CORPORATE VIEW
TOPEKA, KS 66615
(785) 232-3444



Program Agenda

Registration - 8:30 a.m.
Program - 9:00 a.m. - 3:00 p.m.
Lunch - 12:00 p.m. - 12:45 p.m.

Registration Fees

___ \$300 Per Person

___ \$600 Non-Member

LIMITED TO 30 BANKERS.

We understand circumstances arise requiring cancellation. Cancel up to five business days before the program and your registration will be refunded. Registration for attendance at KBA meetings and events constitutes an agreement by the registrant for KBA's use of the attendee's photograph in printed and/or digital promotional materials, publications, mobile app and social media, unless permission is revoked and received by the KBA prior to the event. No video or audio recording allowed. Please notify the KBA of any dietary restrictions.

Name: _____

Bank Location: _____ E-mail: _____

Name: _____

Bank Location: _____ E-mail: _____

Bank: _____

Total Enclosed: \$ _____ Total Attending: _____

Address: _____

City: _____ State: _____ Zip: _____

Three ways to register:

1. Complete and mail the registration form with a check.
2. Email the registration form to education@ksbankers.com, followed by payment via check by mail or credit card over the phone.
3. Register online using a credit card at www.ksbankers.com.