

SilverLakeBank

201 NW Hwy 24, Topeka, Kansas 66608

www.silverlakebank.com

JOB OPPORTUNITY

Due to loan portfolio growth, Silver Lake Bank is adding a **full-time Ag Lender** to our team.

BANK OVERVIEW

In business since 1909, Silver Lake Bank is a family-owned community bank with six branches located in northeast Kansas. With assets of more than \$475 million, Silver Lake Bank, headquartered in Topeka, offers a full range of retail, business, and municipal banking services.

The Bank maintains a loan portfolio of approx. \$370M, consisting of consumer, commercial, and agricultural loans. The Bank's lending niche is locally-owned small businesses within the communities we serve.

POSITION SUMMARY:

The Ag Lender will work across our network to source, develop and underwrite new loans for new and existing customers. Preserve the bank's reputation for strong relationship banking by maintaining regular customer contact, delivering exceptional service, and demonstrating superior product knowledge.

Engage in promoting all of the bank's products and services.

Adhere to established loan policies and procedures ensuring compliance with regulatory requirements.

Offer outstanding customer service to prospects, clients, and colleagues.

Actively represent the bank within the community by participating in community organizations and events.

Maximize bank profitability through appropriate pricing of new loans and fee income.

Actively participate in sales management and officer calling programs.

KEY SKILLS:

- Strong understanding of relationship selling
- Ability to manage multiple projects efficiently and accurately
- Able to read and interpret financial information and exercise strong judgment
- Able to efficiently manage multiple projects at once
- Proficient in Microsoft Office Products
- Self-motivated



Send your resume to:

humanresources@silverlakebank.com

