



KANSAS BANKERS  
ASSOCIATION

## 2026 COO DISCUSSION FORUM

March 11, 2026 -  
KBA Office

### BENEFITS OF THE FORUM

- Improve your effectiveness as Chief Operations Officer
- Discuss current industry challenges with others in bank operations
- Form lasting relationships with other operations colleagues
- Solve your most pressing problems
- Grow professionally as well as personally
- Discuss with peers what works and what doesn't

### WHO SHOULD ATTEND

Operations Officers and anyone responsible for the day-to-day risk management, administrative and operations at your institution.



**KARL NELSON**  
FOUNDER & CEO,  
KPN CONSULTING



**ERIC NELSON**  
PRESIDENT,  
KPN CONSULTING

**KARL NELSON** is the Founder and CEO of KPN Consulting. His career has included senior positions with Silverton Bank, IDC Deposits, and Promontory Interfinancial Network. In addition, Karl served as a SVP with the Federal Home Loan Bank of Atlanta from 1991 through 2002 where he managed the sales and marketing, strategic planning, and trade association/regulatory outreach efforts and served on the bank's ALCO. Prior to joining the Home Loan Bank, he was involved for eighteen years with various regional banks. Karl serves on the faculties of the Graduate School of Banking and Executive Development Institute in Boulder, Colorado. Karl was an organizing Director and former ALCO Chair for a de novo bank in North Carolina and consults regularly with community bank Boards and Management on business strategies.

**ERIC NELSON** is the President of KPN Consulting. Eric has over 25 years experience in the financial services industry – as both a banker and consultant. Prior to joining KPN Consulting, Eric served as CFO and Managing Partner of Greenbrier Properties, a commercial real estate company that developed, owned, and operated multifamily properties throughout the country. His career has also included positions at Wachovia Bank, Henssler Financial Group and Ameriprise Financial, and he has held Series 7, Series 66, and Insurance Licenses. Eric received his BA in Finance with a minor in Marketing from the Terry College of Business – University of Georgia.

### TOPICS TO BE COVERED:

- » Improving efficiency and automation in the operation
- » Getting the most out of your systems
- » Structuring the Back Office for efficiency
- » Outsourced third party risk management (vendor management)
- » Business continuity and disaster recovery planning
- » Digital Account Opening workflow best practices
- » Software and tools to help manage your business

EDUCATION & CONFERENCES  
785-232-3444 | KSBANKERS.COM

**2026 COO DISCUSSION FORUM**  
**MARCH 11, 2026 - KBA OFFICE**  
**610 S.W. CORPORATE VIEW**  
**TOPEKA, KS 66615**  
**(785) 232-3444**



**Program Agenda**

Registration - 8:30 a.m.  
Program - 9:00 a.m. - 3:00 p.m.  
Lunch - 12:00 p.m. - 12:45 p.m.

**Registration Fees**

\_\_\_\_ **\$300 Per Person**

\_\_\_\_ **\$600 Non-Member**

**LIMITED TO 30 BANKERS.**

We understand circumstances arise requiring cancellation. Cancel up to five business days before the program and your registration will be refunded. Registration for attendance at KBA meetings and events constitutes an agreement by the registrant for KBA's use of the attendee's photograph in printed and/or digital promotional materials, publications, mobile app and social media, unless permission is revoked and received by the KBA prior to the event. No video or audio recording allowed. Please notify the KBA of any dietary restrictions.

Name: \_\_\_\_\_

Bank Location: \_\_\_\_\_ E-mail: \_\_\_\_\_

Name: \_\_\_\_\_

Bank Location: \_\_\_\_\_ E-mail: \_\_\_\_\_

Bank: \_\_\_\_\_

Total Enclosed: \$ \_\_\_\_\_ Total Attending: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

**Three ways to register:**

1. Complete and mail the registration form with a check.
2. Email the registration form to [education@ksbankers.com](mailto:education@ksbankers.com), followed by payment via check by mail or credit card over the phone.
3. Register online using a credit card at [www.ksbankers.com](http://www.ksbankers.com).