



**Job Opening- Sr. Vice President/Commercial Loan Officer/potential Market President
Tonganoxie, KS**

We are seeking a results-driven Sr. Vice President – Commercial Loan Officer with the potential to lead our Tonganoxie market as Market President. This is a high-impact role for an experienced commercial lender who thrives in building strong customer relationships, leading teams, and driving growth.

This position will be responsible for management and growth of a diverse commercial and real estate loan portfolio while acting as a strategic partner to our customers, helping them achieve their business goals through sound financial guidance and customized lending solutions. This position also offers a leadership path, including oversight of Tonganoxie commercial and retail team members and direct responsibility for developing the market.

SUMMARY

Key Responsibilities

- Originate, service, and manage a wide variety of secured and unsecured commercial and real estate loans.
- Interview applicants to assess business operations, financial needs, and creditworthiness.
- Structure loan packages, analyze financial data, and perform credit checks and site visits.
- Approve loans within lending authority or present to Loan Committee.
- Monitor loan portfolio for compliance and performance; conduct collection activities as needed.
- Provide mentorship and guidance to junior officers.
- Supervise Loan Assistant/s, including hiring, training, performance evaluations, and career development.
- Actively call on current and prospective customers to develop new business opportunities including both loans and deposit products.
- Promote and cross-sell bank products and services to meet customer needs.
- Draft and review loan documentation, ensuring compliance with Loan Policy and regulatory guidelines.
- Develop working relationships with Tonganoxie team members and demonstrate leadership within the location.

- Represent the bank with involvement in community activities, including meeting and developing working rapport with community leaders and organizations.

Qualifications

- Bachelor's degree (B.A./B.S.) from a four-year college or university.
- 5–7 years of related commercial lending experience, or equivalent combination of education and experience.
- Proven ability to assess risk, structure complex credit facilities, and maintain portfolio quality.
- Strong interpersonal and communication skills; able to work closely with customers and colleagues.
- Demonstrated leadership skills with experience managing or mentoring staff preferred.
- Knowledge of regulatory lending requirements, loan documentation, and underwriting standards.

Why Join Us?

- Potential to grow into the Market President role.
- Community-focused with the ability to make a real impact in the Tonganoxie market.
- Collaborative culture working with a high-performing, supportive banking team.
- Career development and potential to expand your leadership and lending expertise with ongoing opportunities for growth.

For consideration, please submit your resume to kathyy@firststateks.com

Equal Opportunity Employer