



**Job Title:**

Agriculture Loan Officer

**Job Description:**

Responsible for growing Agriculture Loan market share in the State of Kansas.

**Location**

Walton, KS

**Status**

Full Time

Monday - Friday, 9:00 AM – 5:00 PM

**Responsibilities/Duties**

- Develops new customer relationships and maintains existing customer relationships by calling on businesses, professional groups, and existing customers, soliciting new deposit and loan business and referrals.
- Responsibilities are to maintain loan portfolio, building relationships, providing excellent customer service, timely follow-up on renewals and delinquencies.
- Will contribute to the team effort by performing other job-related duties as needed.
- Responsible for managing and maintaining existing and new loans, including periodic collateral inspections.
- Be able to develop and solicit a quality loan portfolio in conformity with all Bank policies, procedures and guidelines, as well as all applicable banking laws and regulations.
- Portfolio to consist of Farmland.
- Applicant must be able to interview loan applicants, collect and analyze financial data to determine credit worthiness.
- Establish and negotiate terms under which credit can be extended.
- Participate with and make presentations to Loan Committee.
- Support the bank's strong customer relationship culture with customer contact, excellent customer service and product knowledge.
- Liaison between borrowers and underwriting.
- Negotiate payment arrangements and prepare loan reports as needed.

**Preferred Skills**

- Strong sales and problem-solving abilities.
- Ability to maintain a high level of confidentiality.
- Excellent organizational and communication skills.
- Ability to exercise independent judgment within established policies and guidelines and provides appropriate customer solutions.
- Proficiency in credit analysis and/or loan servicing software.

**Preferred Experience**

- 2-3 years of experience
- Extensive experience in reviewing financial information.
- Experience advising loan applicants and assessing loan applications.
- Strong agriculture background.
- Bachelor's degree in finance, business, or in a related field.

**To find out more details and apply, please email us at [career@waltonstatebank.com](mailto:career@waltonstatebank.com)**