



Capitol Federal®

CapFed® is an equal opportunity employer. We celebrate diversity and are committed to creating an inclusive environment for all employees.

#TogetherTrueBlue

Equal Opportunity Employer/Protected Veterans/Individuals with Disabilities

NOW HIRING FOR A **Commercial Lending Officer**

The Commercial Lending Officer at Capitol Federal develops loan applications by evaluating applicant information and documentation. Attends to the needs of customers seeking loans. Interviews applicants to determine financial eligibility for loans. Counsels applicants on loan repayments policies and restrictions. Analyzes potential loan markets to find opportunities to promote loans and financial services. Makes decisions on loans and terms within established lending limits, or makes recommendations to a supervisor.

Email resume and cover letter to Angela Dailey, Human Resources Director at ADailey@capfed.com.

QUALIFICATIONS

- Two to five years of similar or related experience, including preparatory experience. Bachelor's Degree preferred
- Excellent communication and customer service skills, exhibiting a high degree of professionalism

RESPONSIBILITIES

- Reviews existing portfolio for proper risk management and maximization of profitability and value adding transactions.
- Cross-sales of various banking products and services are expected when applicable.
- Develops and execute sales strategies to either maintain or gain clients to increase commercial lending revenue and deposit growth.
- Ensures that customers receive satisfactory customer service.
- Develops a strong knowledge of bank's products and identify opportunities to recommend other products or services to customers.
- Strong knowledge of full range of commercial products, credit policies, procedures and terminology
- Ensure compliance with all bank policies, procedures, regulations, and laws

HR@CAPFED.COM



CAPFED.COM/CAREERS