



KANSAS BANKERS  
ASSOCIATION

2024

EDUCATION & TRAINING

PREVIEW

"THE MIND IS NOT A VESSEL TO BE FILLED,  
BUT A FIRE TO BE KINDLED."

- *Plutarch*

CONFERENCES | WORKSHOPS | SEMINARS | SCHOOLS | WEBINARS |  
IT CERTIFICATIONS | IN-HOUSE TRAINING | TRAINING PARTNERS

# CONFERENCES, WORKSHOPS, SEMINARS, SUNFLOWER WEBINARS

## JANUARY

### 11 - Compliance Officer Boot Camp (Sunflower Webinar)

This webinar to show compliance officers how to develop an effective and efficient compliance program and ensure no loss of sleep wondering “what if”. It will cover common situations a Compliance Officer may deal with on a day-to-day basis when managing a compliance program. Unlike most webinars, this webinar will focus less on regulatory requirements and more on ensuring they are being met.

### 18 - ACH (Sunflower Webinar)

This webinar is designed for employees of financial institutions who are looking for an introduction to ACH requirements. This webinar will discuss general ACH program expectations, common issues seen during ACH audits, and tips from an auditor to mitigate your ACH risk and in compliance with NACHA rules.

### 30 - Bank Secrecy Act/Anti-Money Laundering Seminar, Virtual

This one-day program is designed to enhance the skills of your BSA and AML staff, as well as your independent audit team, to protect your bank's profits in challenging times of tight margins. Topics addressed: BSA/AML regulatory expectations, CIP, CDD, CTRs, SARs, OFAC, etc.

## FEBRUARY

### 6 - Bank Leaders of Kansas (BLOK) Alumni Academy, Topeka

This full day program is designed for BLOK Alumni ONLY. It will feature professional development, leadership development, and networking.

### 7 - 2024 KBA Harold A. Stones Government Relations Conference & Legislative Cocktail Reception, Topeka

This conference will highlight state and federal legislative initiatives being spearheaded by the KBA and will feature remarks from state legislative leaders and other speakers. This day will conclude with a cocktail reception for bankers, legislators, and legislative staff.

### 12-13 - Bank Technology and Operations Conference & Showcase, Manhattan

Designed for both bank managers and information technology personnel, this 1 ½ day program focuses on the latest e-commerce trends affecting the banking industry. An exhibitors showcase, featuring 50+ technology vendors, is held in conjunction with the conference.

### 21-22 - Winter IRA Workshops Basic & Advanced Sessions, Virtual

Obtain up-to-date IRA information prior to tax filing. Ascensus will provide attendees with the latest IRA updates and changes, including a comprehensive IRA training manual.

### 27-28 - Call Report Update & Review, Virtual

This workshop will walk you through the complete Call Report process plus any new changes to the Call Report. This is an excellent review for the seasoned preparer.

## MARCH

### 6-7 - Kansas Ag Bankers Conference, Manhattan

Sponsored by: KBA Kansas Ag Bankers Division (KAB)

Tailored for the entry level and experienced ag lender, participants will gain valuable information that will enhance their decision making processes in this 1 ½ day program. Dr. David Kohl will return as the lead presenter.

### 13 - Business Financial Statement Analysis, Virtual

Want to learn how to analyze business financial statements and tax returns in a case-based, compact, intense session? This program is your answer whether you are new to lending and financial analysis or just want a refresher.

### 14 - Business Cash Flow Analysis, Virtual

Want to move beyond ratio analysis and into the operating, investing and financing cash flows of a business and how they impact loan repayment? This program is for you.

### 21-22 - Women in Banking Conference, Overland Park

Join your peers to learn skills that will enhance your effectiveness inside and outside of the office. Women at every level – from emerging leaders to executives – will benefit from this conference and gain the knowledge to affect change, grow professionally and become more effective leaders.

### 28 - Cybersecurity for Boards - What Directors Need to Know (Sunflower Webinar)

This webinar will walk you through what exactly Directors and Senior Managers need to know about their cybersecurity responsibilities.

### 29 - CFO/Controller/Financial Manager Forum, Topeka - SPRING SESSION - NEW THIS YEAR!

This forum is a facilitated platform for CFOs and Financial Managers to share information, exchange ideas, and discuss important issues with peers in an effort to improve effectiveness as a financial executive.

## APRIL

### 9 - FDIC Bank Directors College, Manhattan

This one-day program will address the role of the community bank director. It will cover corporate governance, accounting hot topics, cybersecurity hot topics, insider abuse prevention, capital markets hot topics, plus much more.

### 3, 18 - Deposit Compliance, Virtual

With regulatory changes at both the federal and state levels coming fast and furiously, compliance has become a tremendous challenge in the bank. This full-day seminar is a virtual must for your bank's compliance and operations personnel.

### 4, 17 - Account Documentation, Virtual

Too often, personnel are trained to open certain types of accounts and they know what documentation to request but are not given the whys behind the policies and procedures. This full day program provides participants with an excellent resource for account documentation-related issues.

### 11 - Elder Abuse/Human Trafficking - ½ Day Virtual Program

This session will discuss the red flags and give you the tools to identify elder financial abuse in your community and help protect your customers. We will also discuss what financial institutions and BSA professionals can do to help identify, flag, and prevent human trafficking.

### 24 - Security Training Series Part 1 - Active Threat Strategies for Security and HR Personnel (Sunflower Webinar)

This webinar is designed for the bank looking to develop a foundation for the construction of a more informed response to a potential workplace violence situation.

## MAY

### 2 - IT Audit and Risk Management Assessment Seminar, Salina

This one-day program will a comprehensive IT audit program and risk assessment tools to assist with a well planned and structured audit program that evaluates the risk management program and processes, internal controls and policies and procedures is required to meet regulatory compliance.

### 6 - KBA Golf Classic, Newton

Sponsored by: KBA Insurance, Benefitting Kansas Bankers Educational Foundation

### 7 - Incident Response, Virtual

In today's cybersecurity world, we can no longer hide behind the assumption that a business will never be compromised. It is not a question of IF a compromise will occur, but WHEN will it occur. A cyber incident is no different than a physical bank robbery in terms of the seriousness of the crime. A program you do not want to miss!

### 15-17 - MOKAN Trust and Financial Services Conference, Overland Park

Sponsored by: KBA Trust Division

This nationally recognized conference assists members in keeping abreast of current legislative, regulatory, and informative issues that impact trust businesses.

### 22 - Employment Law Compliance Seminar, Virtual

This timely one-day seminar will provide HR professionals with relevant, practical, and up-to-date advice in employment law compliance.

### 29 - Margin Management for Ag Bankers, Manhattan

Sponsored by: KBA Ag Bankers Division (KAB)

This program is designed to help bankers better understand the risk associated with lending to agricultural producers looking to protect their profit margins.

## JUNE

### 6, 12 - KBA Legal Update, Virtual

KBA Legal Department Director Terri Thomas will present a fast-paced review of financial reform, regulatory mailings, state legislation, State Banking Department memos, UCC rulings, new court cases, and much more.

### 13, 27 - The Fundamentals of Checks, Deposits & More, Virtual

This evening program will provide in-depth knowledge to understand the processes at the level required to assist customers more effectively and eliminate costly errors. Topics: negotiability issues, endorsements, Reg CC and UCC, identification issues, check fraud prevention, etc.

## JULY

### 10 - Security Training Series Part II - Security Officer Workshop - Your Bank from the Eye of the Perpetrators (Sunlower Webinar)

This webinar involves active learning, with exercises and team projects to develop best practice discussions between bankers and provide concepts that can be implemented immediately at the bank.

### 11-12 - Advanced Commercial Loan Underwriting Workshop, KBA Office

## AUGUST

### 8-10 - CEO & Senior Management Summit/Annual Meeting, Colorado Springs, CO

This three-day program, designed for bank CEOs, executive officers and directors, combines nationally known speakers and numerous networking opportunities to create one of our most popular annual events.

### 20-21 - Branch Manager Best Practices, Topeka ( 2-Day Program)

Branch locations are some of your most important distribution channels. The smooth and consistent operation of your branch is critical to maintaining and attracting business.

### 27-28 - Principles of Commercial/Ag Loan Documentation, Virtual

This seminar is designed to help those who make, manage or review loans become "proactive" in minimizing loan losses. It focuses on the major concepts, specific requirements, and common problems of loan documentation, with an emphasis on avoiding loan losses. The seminar will also cover Article 9 and UCCC information.

## SEPTEMBER

### 4 - CFO/Controller/Financial Manager Forum, Topeka

This forum is a facilitated platform for CFOs and Financial Managers to share information, exchange ideas, and discuss important issues with peers in an effort to improve effectiveness as a financial executive.

### 11 - Construction Loans: Administering and Monitoring, Virtual

This program provides an overview of the many issues involved in both residential and commercial construction administration, as well as key differences between them.

### 12 - Commercial and Residential Appraisals: Reviewing and Interpreting , Virtual

Learn the fundamental principles of the appraisal process, with a focus on reviewing the report for integration into the overall underwriting.

## OCTOBER

### 2-3 - Real Estate & Consumer Lending, Virtual

This timely workshop will provide an overview of the consumer and real estate lending requirements in the following regulations: Truth in Lending Act; Flood Insurance Regulations; FCRA; TILA and RESPA changes; HMDA changes; SAFE Act; HOEPA; Reg B – Appraisal rules; FACTA; Fair Lending; CRA; EFT; Reg E and BSA.

### 9-11 - YBOK Annual Conference, Hays

**Sponsored by: Young Bank Officers of Kansas Division (YBOK)**

This conference is designed to enhance the leadership and professional development skills of young bank officers, while providing the opportunity to network and learn from each other.

### 22 - Security Training Series - Part III - When the Crystal Ball Shatters - Security Trends and Indicators (Sunflower Webinar)

This webinar will provide insight into current trends and societal changes, and their impact on criminal activity and bank security.

### 24-25 - KBA Trust Conference, Wichita

**Sponsored by: KBA Trust Division**

This conference will emphasize the issues important to trust management as well as sessions devoted to trust operations and administration.

### Bank Technology Discussion Forum, Topeka - TBD

This forum is a facilitated platform for IT personnel to share information, exchange ideas, and discuss important issues with peers to improve effectiveness with information technology in the financial institution.

## NOVEMBER

### 6-7 - Economic Outlook and Risk Management Conference, Manhattan

Attend this 1½ day annual conference to receive the most up-to-date information on the national economy coupled with sessions on risk management strategies, investment portfolio management, balance sheet tips, liquidity, capital planning and much more. Exhibit opportunities are available.

### 14 - Elder Abuse/Human Trafficking - ½ day virtual program

This session will discuss the red flags and give you the tools to identify elder financial abuse in your community and help protect your customers. We will also discuss what financial institutions and BSA professionals can do to help identify, flag, and prevent human trafficking.

### 18-22 - Fall IRA Workshops - Basic & Advanced - Locations TBD

With all the IRA plan types, proposed regulation changes and clarifications of existing rules and regulations, this review of the IRA account is a must. Included is a comprehensive IRA training manual.

## DECEMBER

### 3-4 - Internal Audit, Virtual

This seminar will cover all aspects of internal bank auditing for the bank's internal auditor.



#### 450+ Webinars Every Year!

Webinars offer the convenience of online training while providing the opportunity for attendees to engage with industry professionals and experts.

#### 750+ Compliance and Professional Development Courses!

Wouldn't life be easier if you had one place to go for all your regulatory compliance and professional development issues? Now you do!

**Expert-led regulatory compliance and professional training for you and your team.**

#### Training Topics Include:

Compliance, IRAs, Commercial Lending, Banking for Beginners, Bank Secrecy Act (BSA), Cybersecurity, Diversity and Inclusion (DE&I), and hundreds more!

**Build a flexible training program to meet your bank's unique needs!**

#### Explore Your Training Possibilities!

Many of our live webinars are CRCM accredited! Scan for more info!

**SCAN QR CODE TO BE TAKEN TO THE KBA /ONCOURSE LEARNING PARTNER PAGE!**



**Endorsed Vendor**

# Training for Your Entire Staff

**From the Frontline to the Boardroom**



### SCHOOL OF LENDING PRINCIPLES

March 4-8, Kearney, NE

### SCHOOL OF BANKING FUNDAMENTALS

April 8-12, Manhattan, KS

### OPERATIONS SCHOOL

May 14-16, Manhattan, KS

### RELATIONSHIP AND BUSINESS DEVELOPMENT SCHOOL

May 21-23, Lincoln, NE

### ADVANCED SCHOOL OF BANKING - YEAR 2

June 3-7, Manhattan, KS

### BANK COMPLIANCE SCHOOL

June 24-28, Manhattan, KS

### AGRICULTURAL LENDING SCHOOL

July 8-12, Kearney, NE

### ADVANCED SCHOOL OF BANKING - YEAR 1

September 23-27, Kearney, NE

### COMPLIANCE UPDATE SCHOOL

TBD, Nebraska

### PRINCIPLES OF COMMERCIAL LENDING SCHOOL

### COMMERCIAL LENDING SCHOOL

October 21-25, Manhattan, KS



July 14-26, Boulder, CO

### EXECUTIVE DEVELOPMENT INSTITUTE FOR COMMUNITY BANKERS, APRIL 21-24

### COMMUNITY BANK INVESTMENTS SCHOOL, TBD

### COMMUNITY BANK SUMMIT, TBD

### WORKSHOP ON COMMUNITY BANK INVESTMENTS, TBD



### Graduate School of Banking

at the University of Wisconsin - Madison

July 28 - August 9, Madison, WI

### BANK TECHNOLOGY MANAGEMENT SCHOOL, APRIL 22-26

### HUMAN RESOURCE MANAGEMENT SCHOOL, APRIL 15-19

### DIGITAL BANKING SCHOOL, TBD

### FINANCIAL MANAGERS SCHOOL, SEPTEMBER 23-27

### BANK TECHNOLOGY SECURITY SCHOOL, TBD

### BANK MANAGEMENT FORUMS, ONGOING THROUGHOUT THE YEAR

### ONLINE SEMINAR SERIES, ONGOING THROUGHOUT THE YEAR



## IT CERTIFICATION COURSES



KBA partners with SBS Institute to offer online or live, role-based certification courses to help create confidence with examiners and auditors on bank preparedness and improve information security within your bank.

### Certified Banking Security Manager (CBSM)

Certified Banking Vendor Manager (CBVM)  
 Certified Business Continuity Professional (CBBCP)  
 Certified Banking Incident Handler (CBIH)

### Certified Banking Security Executive (CBSE)

Certified Banking Cybersecurity Manager (CBCM)

### Certified Banking Security Technology Professional (CBSTP)

Certified Banking Ethical Hacker (CBEH)  
 Certified Banking Vulnerability Assessor (CBVA)  
 Certified Banking Mobile Administrator (CBMA)  
 Certified Banking Forensic Investigator (CBFI)

## IN-HOUSE TRAINING

No one knows your training needs better than you. In today's busy banking environment, it is difficult to provide training for all of your staff in a timely, convenient and affordable format. KBA has developed numerous on-site training programs that can be customized to meet the specific needs of your bank. Many of these may be offered in a webinar format as well. If you don't see what you're looking for, please call and we'll do our best to provide it. Please browse the topics below and contact **Brenda L. Unruh** at the KBA today to book your training seminars. [bunruh@ksbankers.com](mailto:bunruh@ksbankers.com) or **785-232-3444**

### Legal/Regulatory Compliance

Bank Protection Act  
 Bank Secrecy Act  
 Bank Security /Fraud/Loss Prevention  
 Deposit Compliance  
 FACT Act  
 FDIC Deposit Insurance  
 HMDA  
 Lending Compliance  
 TILA/RESPA  
 Truth in Lending Act-Regulation Z  
 Truth in Savings Act-Regulation DD  
 USA Patriot Act

### Banking Skills

Building & Retaining Customer Relations  
 Essential Frontline Issues  
 IRA Training  
 Supervisory Training



**Terri D. Thomas**  
 EVP/COO  
 KBA Legal Department  
 Director

### Instructors

We utilize a number of instructors, including KBA Legal Department Director Terri D. Thomas, to conduct in-bank training. The presenter selected is dependent on the topic and timing of the training. Please contact us at the KBA for pricing and speaker information.

**Just as bankers respond to their customers' needs, we make it a top priority to respond to yours.**

### ONLINE TRAINING PARTNERS



Offers eleven certification programs focused on specific information technology needs. Each certification course is ten weeks and may be completed online at the student's convenience.



Online training provider offering in excess of 750 regulatory compliance, financial skills and professional development courses with targeted tracks for specific job functions.



Consists of skill-building courses covering retail, consumer, small business and commercial banking topics as well as compliance and trust. All courses are completed over the internet.



Provides state-of-the-art, internet-based training using interactive and engaging coursework combined with a learning management system to manage training activities.

### SUNFLOWER WEBINARS

These webinars originate at the KBA and tend to focus on need-to-know, Kansas specific training topics. This is an ideal way for us to disseminate information in a timely manner on a law or regulation change.



KBA partners with the Graduate School of Banking at the University of Wisconsin-Madison to offer webinar training designed to meet the dynamic needs of today's busy financial professional. May be viewed live or on-demand.



**Graduate School of Banking**  
at the University of Wisconsin – Madison

**For more information on KBA's training resources, please visit [www.ksbankers.com](http://www.ksbankers.com).**



# KANSAS BANKERS ASSOCIATION

## EDUCATION & CONFERENCES TEAM



*Brenda L. Unruh*  
**SVP - Director  
of Education &  
Conferences,  
Member Services**



*LeAnn Mott*  
**VP - Education &  
Conferences,  
Division Manager**



*Natalie Wareham*  
**Event Manager -  
Education &  
Conferences**



*Alana Seelbach*  
**Event Manager/  
Special Projects**

Watch our weekly Compliance Corner, e-Source and website for additional programs to be added. If you are not receiving our newsletters, please email our staff to be added to the distribution list.



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