Capitol Federal®

NOW HIRING FOR A
Chief Commercial Lending Officer

The Chief Commercial Lending Officer at Capitol Federal is responsible for organizing, planning, and directing the Bank's commercial loan functions. Promotes an environment of teamwork within the department and across the bank. Represents Capitol Federal in all they do in the community and is focused on the development of new business relationships.

The Chief Commercial Lending Officer oversees Commercial Lending operations located at our Home Office in Topeka, Kansas or our Bradley Fair Office in Wichita, Kansas.

Email resume and cover letter to Angela Dailey, Human Resources Director at ADailey@capfed.com.

QUALIFICATIONS

- Eight years of similar or related experience, including preparatory experience.
- Bachelor's Degree
- Previous supervisory experience required
- Excellent communication and customer service skills, exhibiting a high degree of professionalism

RESPONSIBILITIES

- Reviews existing portfolio for proper risk management and maximization of profitability and value adding transactions.
- Cross-sales of various banking products and services are expected when applicable.
- Develops and execute sales strategies to either maintain or gain clients to increase commercial lending revenue and deposit growth.
- Ensures that customers receive satisfactory customer service.
- Develops a strong knowledge of bank's products and identify opportunities to recommend other products or services to customers.
- Provide team leadership to achieve identified performance metrics and targets.
- Strong knowledge of full range of commercial products, credit policies, procedures and terminology
- Ensure compliance with all bank policies, procedures, regulations, and laws

HR@CAPFED.COM   **CAPFED.COM/CAREERS**