



FINANCIAL ADVISOR Job Description

Department: Astra Investment Services
Reports To: SVP Financial Advisor
Supervises: N/A
Status: Full-Time, Exempt

Job Summary:

The Financial Advisor is responsible for providing financial advice and service to Astra Investment Services customers regarding investment products and strategies.

Key Results Areas:

The Financial Advisor is responsible to deliver the following:

- Have a growing and thriving customer portfolio to include referral from affiliates;
- Provide investment products and services that meet the needs of customers of Astra Investment Services;
- Develop organizational structure that is appropriate to the environment and strategic objectives; and
- Deliver targets set by Astra Financial Group.

Core Competencies:

Maintains high level of productivity and self-direction, consensus building, takes personal responsibility for job performance, adapts to change, prioritizes and plans work efficiently and effectively, interacts well with others, attention to detail, collaboration and teamwork, results orientation and analytical thinking.

Requirements:

- An experienced financial advisor with appropriate industry experience.
- An energetic, forward-thinking and creative individual with high ethical standards and an appropriate professional image.
- A strategic visionary with sound technical skills, analytical ability, good judgment and strong operational focus.
- A well-organized and self-directed individual who has great interpersonal skills and is a team player.
- An intelligent and articulate individual who can relate to people at all levels of an organization and possesses excellent communication skills.
- Required Licenses: FINRA Series 7 and 66 and/or 65, and State Life & Health Insurance License
- 3+ years of proven investment sales experience.
- Ability to read, analyze and interpret the most complex documents.
- Ability to respond effectively to the most sensitive inquiries or complaints.

Astra Bank is an Equal Opportunity Employer. The preceding job description has been designed to indicate the general nature and essential duties and responsibilities of work performed by employees within this classification. It may not contain a comprehensive inventory of all duties, responsibilities, and qualifications required of employees to do this job.

Please apply at astra.bank
Contact information: Crystal Sandoval- 785-263-1112 ext. 228

Proposed: 02/27/2023
Financial Advisor