



LOAN OFFICER

Job Description

Department: Lending Services
Reports To: VP Loan Officer
Supervises: Lending Assistant
Status: Full-Time, Exempt

Job Summary:

Responsible for developing new business, underwriting, structuring, and the closing of agricultural and commercial loans, as well as maintaining and servicing an existing portfolio. Represents the bank in local community through active participation in community affairs and participates in marketing all of the bank's products and services.

Key Result Areas:

- Manage a high level of loan portfolio credit quality. Maintained through a minimum level of past dues, classified/non-performing credits. Practice strong underwriting and judgment at the time of loan application.
- Generate relationships and prospective customers to further grow the bank's loan portfolio and opportunities base. Meet loan growth and call/referral cycle goals.
- Help to develop and promote the Astra Brand within our communities. This includes, but not limited to, community organization involvement, local event coordinating, and general officer demeanor in and outside the bank.

Core Competencies:

Takes Initiative, uses sound judgement, well organized, ability to withstand pressure, leads by example, plans and organizes tasks to achieve objectives, teamwork, results orientation, analytical thinking, operational leadership, coaching and development of others.

Requirements:

- High School Diploma Required, Related College Degree or comparable work experience preferred.
- Credit experience and training preferred.
- 1-3 years of ag and commercial lending experience preferred.
- Ability to stand for long periods of time.
- Ability to lift 20-40 lbs.

Astra Bank is an Equal Opportunity Employer. The preceding job description has been designed to indicate the general nature and essential duties and responsibilities of work performed by employees within this classification. It may not contain a comprehensive inventory of all duties, responsibilities, and qualifications required of employees to do this job.

Please apply at astra.bank/employment
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