



Kansas Ag Bankers

A DIVISION of KBA

2023 Kansas *Ag Bankers* Conference

MARCH 1-2, 2023

**HILTON GARDEN INN CONFERENCE CENTER
MANHATTAN**

Photo taken by James Mickley, Peoples Bank & Trust Co., McPherson, taken in McPherson County.

SUPPORT, ENHANCE AND PROMOTE THE AGRICULTURAL BANKING INDUSTRY.

2023 KANSAS AG BANKERS CONFERENCE

Wednesday, March 1, 2023

8:00 - 9:00 a.m.

Registration & Breakfast

9:00 - 9:15 a.m.

Welcome and Introductions

David White, President, KBA - Kansas Ag Bankers Division

9:15 - 11:30 a.m.

Dr. David Kohl, Ph.D., Professor Emeritus, Virginia Tech, AgriVisions Solutions LLC

Sponsored by:



1. Business and Economic Outlook

10-minute break

2. The Management Mindset for the 2020s

5-minute break

3. Dialogue with Dr. Kohl

11:30 - 1:00 p.m.

Lunch & Tradeshow

Lunch sponsored by:



KBA Insurance, Inc.

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11:50 - 12:30 p.m.

Federal Ag Policy Update

with Ed Elfmann, American Bankers Association & Doug Wareham, Kansas Bankers Association

12:30 - 1:00 p.m.

Tradeshow

1:00 - 2:00 p.m.

Breakouts

1. Meeting the Challenge of Finding and Retaining Talent

Dr. Emily Lehning, Roots & Legacies Consulting, Inc.

2. Cowlateral? Livestock Insurance and Agricultural Lending

Jennifer Ifft, Kansas State University.

Sponsored by:



3. An Economic Perspective of U.S. Carbon Programs

Dr. Jordan Shockley, University of Kentucky

2:00 - 2:15 p.m.

Break

Sponsored by:



2:15 - 3:15 p.m.

Breakouts

1. You Know this Loan Will be a Challenge When - Lessons Learned from the 80's

Tim Ohlde, Moderator, Country Banker, Panelists: Leonard Wolfe, United Bank & Trust;

Earl McVicker, Central Financial Corporation; Joe Rottinghaus, Conway Bank

Sponsored by:  **INTRUST Bank.**

2. Regenerative Agriculture for Productivity and Ecosystem Services

Dr. Charles Rice, Kansas State University

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3. Cattle Marketing Policy and Economics

Aaron Popelka, Kansas Livestock Association & Professor Glynn Tonsor, Kansas State University

3:15 - 3:30 p.m.

Break

3:30 - 4:30 p.m.

Easy to Print Money, Hard to Undo: What's the Impact on US Agriculture?

Dr. Jason Henderson, Purdue University

4:30 - 5:30 p.m.

Putin, Russia and Ukraine

Jim Olson, Former CIA Chief of Counterintelligence, Faculty of the Bush School of Government and Public Service at Texas A&M University

5:30 - 6:30 p.m.

Kansas Ag Bankers Tradeshow and Hospitality Reception

Sponsored by:



Thursday, March 2, 2023

7:00 - 7:45 a.m.

Country Banker Breakfast

Sponsored by:



7:45 - 8:45 a.m.

Livestock and Protein Situation and Outlook

Randy Blach, CattleFax

8:45 - 9:00 a.m.

Break

9:00 - 10:00 a.m.

Ag Market Update, What Gear to Use in 2023

Paul Mussman, AgWest Commodities

10:00 - 10:15 a.m.

Break

10:15 - 10:45 a.m.

KBA - Kansas Ag Bankers Division Annual Meeting

10:45 - 11:00 a.m.

Break

11:00 - 12:00 p.m.

High Impact Weather

Eric Snodgrass, Nutrien Ag Solutions

KBA - Kansas Ag Bankers Division Board of Directors

David White

President

INTRUST Bank, NA, Wichita

Brad Zimmerman

Secretary/Treasurer

Farmers Bank & Trust, Atwood

Robert Rugan

Farmers Bank & Trust, Great Bend

Lucas Sawyer

Prairie Bank of Kansas, Inman

Stephen Hendrickson

Citizens State Bank of Marysville, Hanover

Brett Wicker

Central National Bank, Gardner

Julie Voelker

Community State Bank, Coffeyville

Mikel Hadachek

Vice-President

Astra Bank, Belleville

Jay Meyer

Past President

Centera Bank, Sublette

Shelly Turner

Security State Bank, Scott City

Lindsey Martin

Bank of Protection, Ashland

Tricia Fowler

Heartland Tri-State Bank, Arlington

Greg Saville

First National Bank and Trust, Phillipsburg

KBA Board Officers

Shan Hanes

KBA Chairman

Heartland Tri-State Bank, Elkhart

D. Gene Dikeman, II

KBA Vice Chairman

The Plains State Bank, Hutchinson

Mark Schifferdecker

KBA Chairman-Elect

GNBank, N.A., Girard

Mike Ewy

KBA Past Chairman

Community State Bank, Coffeyville

KBA Staff

Doug Wareham

President & CEO

LeAnn Mott

AVP - Education & Conferences, Division Coordinator

Brenda L. Unruh

SVP - Education & Conferences, Member Services

J.W. Wells

Ag & Trust Division Manager

2023 KANSAS AG BANKERS CONFERENCE SPEAKERS



Randy Blach
CattleFax



Ed Elfmann
American Bankers
Association



**Dr. Jason
Henderson**
Purdue University



Jennifer Ifft
Kansas State
University



Dr. David Kohl
AgriVisions
Solutions LLC



**Dr. Emily
Lehning**
Roots and Legacies
Consulting, Inc.



Earl McVicker
Central Financial
Corporation



Paul Mussman
AgWest
Commodities



Tim Ohlde
Country Banker



Jim Olson
Former CIA Chief of
Counterintelligence



Aaron Popelka
Kansas Livestock
Association



Dr. Charles Rice
Kansas State
University



Joe Rottinghaus
Conway Bank



**Dr. Jordan
Shockley**
University of Kentucky



Eric Snodgrass
Nutrien Ag Solutions



Professor Glynn
Tonsor
Kansas State University



Doug Wareham
Kansas Bankers
Association



David White
President, Kansas Ag
Bankers Division



Leonard Wolfe
United Bank & Trust

2023 KANSAS AG BANKERS CONFERENCE SPONSORS

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OF KANSAS



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THANK YOU!

2023 KANSAS AG BANKERS CONFERENCE

March 1-2, 2023; Hilton Garden Inn & Manhattan Conference Center
410 S. 3rd St., Manhattan, KS



Kansas Ag Bankers
A DIVISION of KBA

Registrant Name _____
Title _____
Bank or Company _____
Address _____ City, ST Zip _____
Phone _____ E-mail _____

	<u>Early bird registrations postmarked on or before February 20, 2023.</u>	<u>Registrations postmarked after February 20, 2023.</u>
___ KAB Division Members	\$325 (includes electronic access)	\$475
___ KBA Members	\$375 (includes electronic access)	\$525
___ Non KBA Members	\$750 (includes electronic access)	\$900

Registration fee includes instruction, refreshments, meals, and electronic access to material via downloadable app. We understand that circumstances arise requiring cancellation. If you cancel by February 22, 2023, your registration fee will be refunded. Substitutions are allowed with notice. If you have special dietary needs, please contact the KBA office. If you have a disability, and require special accommodations, please contact the KBA office. **No video or audio recording allowed.**

Who Should Attend: This conference is tailored so that both entry level positions and experienced ag loan officers will gain valuable information.

Hotel Reservations:

- **Hilton Garden Inn**, 410 S. 3rd St., Manhattan, KS 66502, at a rate of \$114 per night. Reservations may be made by visiting www.my-event.hilton.com/mangigi-kba23-bfcd957-044c-4452-8f96-df8362c38770/. The room rate will expire on 2/4/2023.
- **Courtyard Manhattan**, 715 N 12th St., Manhattan, KS 66502, at a rate of \$109 per night. Please call the hotel at 785-587-1972 to reserve a room. The room rate will expire on 1/28/23.
- **Holiday Inn Express & Suites**, 115 Blue Earth Place, Manhattan, KS 66502, at a rate of \$119.95 per night. Please call the hotel at 785-320-7454 to reserve a room. The room rate will expire on 2/2/23.
- **Fairfield by Marriott**, 300 Colorado St., Manhattan, KS 66502, at the rate of \$107 per night. Please call the hotel at 785-539-2400 to reserve a room. The room rate will expire on 2/7/23.
- **Bluemont Hotel**, 1212 Bluemont Ave., Manhattan, KS 66502, at the rate of \$105 per night. Please call the hotel at 785-473-7091 to reserve a room. The room rate will expire on 2/1/23.

Three ways to register:

1. Complete and mail registration form with payment.
2. Fax registration form followed by mailing of payment. Please use this form as your invoice.
3. Register online using a credit card @ www.ksbankers.com