



Position Opening: Bank Manager
Department: Retail Banks
Location: Liberal, Kansas
Status: FT Salary
To Apply: <https://www.equitybank.com/about/culture/job-opportunities/>

*Jump start your career at **Equity Bank!** We are currently hiring energetic, team oriented, and community focused individuals to join our team! With a team of best-in-class customer service experts, you'll help to build and expand on client relationships, deliver the banking products and services that meet the unique and individual needs of clients, and create and uphold an atmosphere of superior experience and service. At Equity Bank we'll help you invest in your community through volunteer opportunities which align with our company initiatives and core values.*

Responsibilities & Expectations

1. Grow the Retail Bank Net Income and Image in Community
 - Achieve budgeted retail banking targets for growth of deposits consumer loans and generation of non-interest income.
 - Control bank expenses as appropriate.
 - Demonstrate operational soundness to minimize risk exposure and to maintain quality production.
 - Implement retail operating procedures and protocols.
 - Proactively make referrals to bank partners that result in additional revenue to the bank.
 - Participate in community groups or events to promote the bank's image.
2. Lead and Manage the Performance of the Retail Bank Team
 - Conduct sales management routines including daily skills coaching, weekly team meetings, monthly employee check-ins, and quarterly results coaching.
 - Provide on-site leadership and motivation as well as direct the work of retail bank employees.
 - Guide employee matters including hiring, compensation, work schedule, promotion and discipline.
 - Train and develop retail bank team for their current and future role.
 - Provide periodic individual performance objectives, goals, coaching, feedback, and evaluation.
3. Ensure Consistent Delivery of a Superior Customer Experience
 - Demonstrate excellent customer service skills and ensure same by retail bank team.
 - Create a welcoming, engaging, and professional environment for clients and your team to experience.
 - Proactively resolve client issues and ensure follow-through by bank team.
 - Proactively match bank products and services to client needs and ensure same by bank team.
 - Make periodic visits to small business clients to assess needs, to confirm satisfaction, or to promote additional services.
4. Demonstrate Compliance with Applicable Laws and Regulations
 - Understand and follow applicable laws and regulations for your job responsibilities, including but not limited to Equity Bank Business Ethics and Conduct policy, Bank Secrecy Act, Anti-Money Laundering, Information Security, Suspicious Activity Reporting requirements, policies, and procedures.
 - Follow deposit account opening procedures and internal suspicious activity referral requirements and processes, as appropriate for this position.
 - Actively work with clients to understand each client's normal account activity, as appropriate for this position.
 - Complete periodic compliance training.
 - Ensure adherence to aforementioned points by bank team.
5. Perform other duties as assigned or required.

Required Skills & Education

- High School Diploma or equivalent
- Previous banking experience preferred
- Excellent interpersonal, verbal, and written communication skills

- Computer proficiency in Windows-based systems
- Ability to maintain a high degree of confidentiality
- Strong attention to detail and organizational skills
- Capable of working with a team to determine solutions
- Fluency in more than one language preferred
- Ability to travel to Wichita, KS during first week of employment for required week-long training

Who we are

Equity Bank, a full-service, \$5 billion community bank, is based in Wichita, Kansas, with 67 bank offices throughout Kansas, Missouri, Arkansas, and Oklahoma.

At Equity Bank, you can find exciting opportunities to challenge you, expand your skills, and reward your contributions. Our employees receive competitive compensation and benefits, while working in an atmosphere that encourages personal and professional growth. We're searching for motivated individuals who are passionate about serving others, learning new technologies, and working as part of a team.

Equity Bank offers a full range of financial solutions, including online and mobile banking, commercial loans, consumer banking, and mortgage loans, treasury management service, the best solutions for your business, and absolutely zero ATM fees, anywhere.

What's in it for you?

We believe your benefits are an important part of your overall compensation package. We work year-round to ensure that we provide our employees with the most up-to-date, competitive program. We thoroughly evaluate our benefit plans and strive to provide quality benefits that support the physical and financial well-being of our employees and their families.

Benefits Available:

- Health, Dental & Vision Insurance
- Group Life & Long-Term Disability Insurance
- Flexible Spending & Health Savings Accounts
- Group Cancer Insurance
- 401(K) Retirement Plan w/ Company Match
- Generous Vacation & Sick Time
- Employee Stock Purchase Plan (ESPP)
- Pet Insurance
- Retail Banking Benefits

Find your future at Equity Bank!

The above statements are intended to generally describe the nature and level of work to be performed by most people assigned to this job. It is not intended as an exhaustive list of all responsibilities, duties, and requirements.

Physical Requirements

This position requires standing, walking, bending, and squatting on a regular basis. May require the ability to stoop, kneel, crouch or reach with hands and arms. Requires the ability to carry, lift, move or push up to 25 pounds on an occasional basis. Must be able to talk and listen to others.

Work Environment

This position regularly works in an office setting. Most of the job duties require the employee to be working with computers and electronic media on a regular basis.

Equity Bank is an equal opportunity employer and will not make employment decisions based on an applicant's race, color, religion, age, sex, national origin, disability status, genetics, protected veteran status, sexual orientation, gender identity or expression, or any other characteristic protected by federal, state or local laws.