

Job Opening – Business Banker

Location: 7800 College Blvd, Overland Park, KS

Fusion Bank is an award-winning, locally owned bank with a 126-year history. We are seeking a dynamic, results oriented individual to help drive additional growth. If you are a strategic, proactive, and independent person with good persuasive skills who enjoys achieving corporate and personal goals, this is your opportunity. With performance comes hands-off management. This position requires both lending experience and sales experience.

Business Banker Job Description:

We are seeking someone with good banking experience and a salesman's heart. You will help manage some current customer relationships and be rewarded for business development success and encouraged to spend time out of the office calling on clients and prospects. You will also maintain the portfolio that you build, with internal support from the bank team.

The Business Banker's focus is on both loan and deposit growth. You will build and manage your portfolio of business relationships and serve as the primary contact for their borrowing needs, while acting as the facilitator for additional banking services that may fit their needs.

Desired Traits and Experience:

- Independent and results-oriented
- Good focus and attention to detail
- Excellent presentation, communication, and customer service skills
- A history of sales success
- Financial analysis and credit underwriting skills

Position Requirements:

- Bachelor degree in a related major
- 2 years lending experience

Send resumes and cover letters, or any questions, to Leigh@fusion.bank.

-Fusion Bank is an Equal Opportunity Employer-