



LYONS FEDERAL BANK

Lyons Federal Bank has grown to more than \$100 million in assets, since its start in 1913. The bank prides itself on being dedicated to the communities we serve, and its support of local education, sports and civic events, we stand shoulder to shoulder with our customers to build better communities while growing our customer base.

Duties & Responsibilities

Ag/Commercial Loan Officer, First Federal Bank Branch, WaKeeney, KS - Manage and develop an ag/commercial loan portfolio in Trego and surrounding counties. The position is responsible for working with underwriting and lending staff to develop structure and close agricultural, commercial, and consumer loans as well as maintaining and servicing an existing loan portfolio. In addition, this person will develop a business referral network to represent the bank and attract new business by marketing the bank's products and services.

Successful candidate's will possess a college degree in a business related field (finance, accounting, economics, Ag Business, etc.); banking or similar experience preferred with demonstrated knowledge of finance, accounting, and economic principles and best practices within the banking and financial markets; or a combination of education and experience.

Functions and accountabilities: include, but not limited to:

- Build and maintain strong customer relationships between the lending institution and the consumer
- Maintain complete confidentiality in all areas of work
- Demonstrate thorough knowledge of the banks products and services
- Evaluate loan applications and documentation for credit worthiness
- Analyze clients personal, business or financial needs and develop a course of action to meet those needs
- Manage customer relationships by maintaining contact with customers to understand their business needs and expand relationships for loans, deposits and other products/services offered by the bank.
- Develop customer loan and deposit relationships by calling on prospective customers to solicit business, taking applications, analyzing and underwriting applicant's ability to repay the loan request(s) and ensuring the loan documents meet the underwriting requirements.

Application must be able to pass a background and credit check.

We are an Equal Opportunity Employer and do not discriminate against any employee or applicant for employment because of race, color, sex, age, national origin, religion, sexual orientation, gender identity, status as a veteran, and basis of disability or any other federal, state or local protected class.

Please send resume to: Shane W. Edwards, P.O. Box 58, Lyons, KS 67554 sedwards@lyonsfed.com