



KANSAS BANKERS  
ASSOCIATION

# 2022 Education & Training Preview



**"THE WHOLE PURPOSE OF EDUCATION IS TO TURN MIRRORS INTO WINDOWS."**

**- SYDNEY J. HARRIS**

CONFERENCES | WORKSHOPS | SEMINARS | SCHOOLS | WEBINARS |  
IT CERTIFICATIONS | IN-HOUSE TRAINING | TRAINING PARTNERS

## CONFERENCES, WORKSHOPS, SEMINARS, SUNFLOWER WEBINARS

### JANUARY

**13 - Notary (Sunflower Webinar)**

**20 - HMDA (Sunflower Webinar)**

**25 - ACH (Sunflower Webinar)**

**26 - Compliance Officer Boot Camp (Sunflower Webinar)**

### FEBRUARY

**7-8 - Bank Technology and Operations Conference & Showcase, Wichita**

Designed for both bank managers and information technology personnel, this 1.5 day program focuses on the latest e-commerce trends affecting the banking industry. An exhibitor showcase, featuring 50+ technology vendors, is held in conjunction with the conference.

**9 - Harold A. Stones Public Affairs Conference & Legislative Cocktail Reception, Topeka**

This conference will highlight state and federal legislative initiatives being spearheaded by the KBA and will feature remarks from state legislative leaders and other speakers. The day will conclude with a cocktail reception for bankers, legislators, and legislative staff.

**15-16 - Winter IRA Workshops Basic & Advanced Sessions, Virtual**

Obtain up-to-date IRA information prior to tax filing. Patrice Konarik will provide attendees with the latest IRA updates and changes, including a comprehensive IRA training manual.

**22-23 - Call Report Update and Review, Virtual**

This workshop will walk you through the complete Call Report process plus any new changes to the Call Report. This is an excellent review for the seasoned preparer.

### MARCH

**2-3 - Kansas Ag Bankers Conference, Manhattan**

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**Kansas Ag Bankers**

A DIVISION OF KBA

Tailored for the entry level and experienced ag lender, participants will gain valuable information that will enhance their decision-making processes in this 1.5 day program. Dr. David Kohl will return as the lead presenter.

**9 - Advanced BSA (Sunflower Webinar)**

**15, 17 - Account Documentation, Virtual**

Too often, personnel are trained on how to open certain types of accounts and what documentation to request but are not given the whys behind the policies and procedures. This full day program provides participants with an excellent resource for account documentation-related issues.

**16 - Deposit Compliance, Virtual**

With regulatory changes at both the federal and state levels coming fast and furiously, compliance has become a tremendous challenge in the bank. This full day seminar is a virtual must for your bank's compliance and operations personnel.

**24-25 - Women in Banking Conference, Overland Park**

Join your peers to learn skills that will enhance your effectiveness inside and outside of the office. Women at every level – from emerging leaders to executives – will benefit from this conference and gain the knowledge to affect change, grow professionally and become more effective leaders.

**29-30 - Tri-State HR & Marketing Conference, Overland Park**

Co-sponsored by Kansas, Missouri and Nebraska Bankers Association. This 1.5 day conference features speakers on human resources and marketing while providing the opportunity to network with peers.

### APRIL

**6 - Key Ratio Analysis: Calculating and Interpreting the Numbers Correctly!**

Learn a "five-step" analysis plan to calculate the key ratios covering liquidity, activity, leverage, operating performance, and cash flow analysis and correctly interpret the financial condition of the business client.

**7 - Basic Personal & Business Tax Return Analysis**

The seminar will concentrate on personal tax return analysis and analysis of various business tax returns.

## APRIL (CONTINUED)

### 12-13 - Cybersecurity Update

This seminar will go through various FFIEC, FDIC and OCC resources, as well as other industry best practices. Also, covering hot topics, such as, Pandemic Preparedness, Managed Service Providers and creating a Culture of Security.

### 20-21 - CRE

This workshop will provide practical tools to better understand the various types of commercial real estate (CRE) loans for different property types.

## MAY

### 9 - KBA Golf Classic, Newton

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**KBA Insurance, Inc.**  
A SUBSIDIARY OF KBA

### 11-13 - MOKAN Trust Conference, Overland Park

Sponsored by



**Trust Division**  
A DIVISION OF KBA

This nationally recognized conference assists attendees in keeping abreast of current legislative, regulatory and informative issues that impact trust businesses.

### 18 - Advanced Financial Statements/Cash Flow

Attend this proactive seminar and learn a “comprehensive approach” to financial statement and cash flow analysis.

### 19 - Advanced Tax Returns Analysis

This seminar will provide attendees with several advanced tax return concepts and related analyses to help them more effectively work with their business customers.

### 24 - Margin Management for Ag Bankers

This program is designed to assist bankers better in better understanding the risk associated with lending to agricultural producers looking to protect their profit margins.

## JUNE

### 2 & 9 - KBA Legal Update, Virtual

KBA Legal Department Director Terri Thomas will present a fast-paced review of financial reform, regulatory mailings, state legislation, State Banking Department memos, UCC rulings, new court cases, and much more.

### 7-8 - Real Estate & Consumer Lending

This timely workshop will provide an overview of the consumer and real estate lending requirements in the following regulations: Truth in Lending Act; Flood Insurance Regulations; FCRA; TILA and RESPA changes; HMDA changes; SAFE Act; HOEPA; Reg B – Appraisal rules; FACTA; Fair Lending; CRA; EFT; Reg E and BSA.

### 13-16 - Enhanced Teller/Frontline Skills

This seminar is designed to promote new approaches to in-person transactions while emphasizing the operational issues facing frontline staff.

### 21 - Employment Law Compliance Seminar, Manhattan

This timely one-day seminar will provide HR professionals with relevant, practical and up-to-date advice in employment law compliance.

## AUGUST

### 4-6 - CEO & Senior Management Forum/Annual Meeting, Colorado Springs, CO

This three-day program, designed for bank CEOs, executive officers and directors, combines nationally known speakers and numerous networking opportunities to create one of our most popular annual events.

### 16-17 - Internal Bank Fraud and Embezzlement

Financial institutions have some unique and rampant risks for fraud and embezzlement. This program alerts management to the symptoms to watch for with a focus on how banks can protect themselves. With stories from the trenches and often overlooked prevention tips, you will be simultaneously educated and entertained during this fast-paced program.

## AUGUST (CONTINUED)

### 23-24 - Branch Manager Best Practices

Branch locations are some of your most important distribution channels. The smooth and consistent operation of your branch is critical to maintaining and attracting business.

### 30 - Principles of Commercial/Ag Loan Documentation, *Virtual*

This seminar is designed to help those who make, manage or review loans become “proactive” in minimizing loan losses. It focuses on the major concepts, specific requirements, and common problems of loan documentation, with an emphasis on avoiding loan losses. The seminar will also cover Article 9 and UCCC information.

## SEPTEMBER

### 7 - CFO/Controller/Financial Manager Forum, Topeka

This forum is a facilitated platform for CFOs and Financial Managers to share information, exchange ideas, and discuss important issues with peers to improve effectiveness as a financial executive.

### 13 - Business of Banking

This seminar will cover such topics as money multiplier, bank financials, earnings power formula, top bank management decisions, CAMELS, and much more.

### 14-16 - YBOK Fall Conference/Annual Meeting, Manhattan

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Young Bank  
Officers of Kansas

A DIVISION of KBA

This conference is designed to enhance the leadership and professional development skills of young bank officers, while providing the opportunity to network and learn from each other.

## OCTOBER

### 6-7 - Annual Conference for Lenders, Wichita

This 1.5 day conference features general and breakout sessions designed to enhance professional development skills for lenders of all types.

### 12 - Bank Technology Discussion Forum, Topeka (Tentative)

This forum is a facilitated platform for IT personnel to share information, exchange ideas, and discuss important issues with peers to improve effectiveness with information technology in the financial institution.

### 20-21 - KBA Trust Conference, Manhattan

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Trust Division

A DIVISION of KBA

This conference will emphasize the issues important to trust management as well as sessions devoted to trust operations and administration.

## NOVEMBER

### 2-3 - Economic Outlook & Risk Management Conference, Manhattan

Attend this 1.5 day annual conference to receive the most up-to-date information on the national economy coupled with sessions on risk management strategies, investment portfolio management, balance sheet tips, liquidity, capital planning and much more. Exhibit opportunities are available.

### 14-18 - Fall IRA Workshops-Basic and Advanced, Locations TBD

With all the IRA plan types, proposed regulation changes and clarifications of existing rules and regulations, this review of the IRA account is a must. Included is a comprehensive IRA training manual.

## DECEMBER

### 6 - Internal Audit

This seminar will cover all aspects of internal bank auditing for the bank's internal auditor.



**School of Lending Principles**  
**February 28 - March 4, Kearney, NE**

**School of Banking Fundamentals**  
**April 4-8, Manhattan, KS**

**Operations School**  
**May 10-12, Lincoln, NE**

**Advanced School of Banking - Year 2**  
**June 6-10, Manhattan, KS**

**Relationship & Business Development School**  
**June 28-30, Manhattan, KS**

**Agricultural Lending School**  
**July 11-15, Kearney, NE**

**Bank Compliance School**  
**August 22-26, Kearney, NE**

**Advanced School of Banking - Year 1**  
**September 26-30, Kearney, NE**

**Principles of Commercial Lending School**  
**Commercial Lending School**  
**October 24-28, Manhattan, KS**



**July 17-29, Boulder, CO**

**Executive Development Institute for Community Bankers, TBD**  
**Community Bank Investments School, May, Denver**  
**Community Bank Summit, July, Boulder**  
**Workshop on Community Bank Investments, September, LV, Nevada**



**August 1-13, Madison, WI**

**Bank Technology Management School, TBD**  
**Human Resource Management School, TBD**  
**Financial Managers School, TBD**  
**Sales and Marketing School, TBD**  
**Bank Technology Security School, TBD**  
**Bank Management Forums, ongoing throughout the year**

## IT CERTIFICATION COURSES



KBA partners with SBS Institute to offer online or live, role-based certification courses to help create confidence with examiners and auditors on bank preparedness and improve information security within your bank.

### **Certified Banking Security Manager (CBSM)**

Certified Banking Vendor Manager (CBVM)  
Certified Business Continuity Professional (CBBCP)  
Certified Banking Incident Handler (CBIH)

### **Certified Banking Security Executive (CBSE)**

Certified Banking Cybersecurity Manager (CBCM)

### **Certified Banking Security Technology Professional (CBSTP)**

Certified Banking Ethical Hacker (CBEH)  
Certified Banking Vulnerability Assessor (CBVA)  
Certified Banking Mobile Administrator (CBMA)  
Certified Banking Forensic Investigator (CBFI)

## IN-HOUSE TRAINING

No one knows your training needs better than you. In today's busy banking environment, it is difficult to provide training for all of your staff in a timely, convenient and affordable format. KBA has developed numerous on-site training programs that can be customized to meet the specific needs of your bank. Many of these may be offered in a webinar format as well. If you don't see what you're looking for, please call and we'll do our best to provide it. Please browse the topics below and contact **Brenda L. Unruh** at the KBA today to book your training seminars. [bunruh@ksbankers.com](mailto:bunruh@ksbankers.com) or **785-232-3444**

### Legal/Regulatory Compliance

Bank Protection Act  
Bank Secrecy Act  
Bank Security /Fraud/Loss Prevention  
Deposit Compliance  
FACT Act  
FDIC Deposit Insurance  
HMDA  
Lending Compliance  
TILA/RESPA  
Truth in Lending Act-Regulation Z  
Truth in Savings Act-Regulation DD  
USA Patriot Act

### Banking Skills

Building & Retaining Customer Relations  
Essential Frontline Issues  
IRA Training  
Supervisory Training

### KBA Seminars

Legal Update  
Deposit Compliance  
Lending Fundamentals  
Account Documentation

### **Instructors**

We utilize a number of instructors, including KBA Legal Department Director Terri D. Thomas, to conduct in-bank training. The presenter selected is dependent on the topic and timing of the training. Please contact Brenda L. Unruh at the KBA for pricing and speaker information.



**Terri D. Thomas, EVP  
KBA Legal  
Department Director**

**Just as bankers respond to their customers' needs, we make it a top priority to respond to yours.**

## ONLINE TRAINING PARTNERS



Offers eleven certification programs focused on specific information technology needs. Each certification course is ten weeks and may be completed online at the student's convenience.



Online training provider offering in excess of 750 regulatory compliance, financial skills and professional development courses with targeted tracks for specific job functions.



Consists of skill-building courses covering retail, consumer, small business and commercial banking topics as well as compliance and trust. All courses are completed over the internet.



Provides state-of-the-art, internet-based training using interactive and engaging coursework combined with a learning management system to manage training activities.

## WEBINAR TRAINING PROVIDERS

These webinars originate at the KBA and tend to focus on need-to-know, Kansas specific training topics. This is an ideal way for us to disseminate information in a timely manner on a law or regulation change.



KBA partners with the Graduate School of Banking at the University of Wisconsin-Madison to offer webinar training designed to meet the dynamic needs of today's busy financial professional. May be viewed live or on-demand.



**Graduate School of Banking**  
at the University of Wisconsin – Madison

**For more information on KBA's training resources, please visit [www.ksbankers.com](http://www.ksbankers.com).**





# KANSAS BANKERS ASSOCIATION

## EDUCATION & CONFERENCES



**Brenda L. Unruh**  
SVP - Director of Education & Conferences,  
Member Services



**Becky Milne**  
VP - Education & Conferences



**LeAnn Mott**  
AVP - Education & Conferences,  
Division Coordinator



**Natalie Wareham**  
Event Coordinator -  
Education & Conferences

Watch our weekly Compliance Corner, e-Source and website for additional programs to be added. If you are not receiving our newsletters, please email our staff to be added to the distribution list.



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