

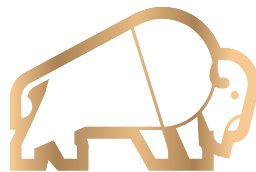
Managing Problem Loans & Bankruptcy

October 14, 2021 - Wichita, KS

This one day course is designed to develop the skills required to recognize and manage problem loans. Our focus will be on systems and processes that allow a bank to successfully manage the level of risk in its loan portfolio. This program makes extensive use of case studies and class discussions. We will also discuss the most effective bank management structure for managing problem loans. With the new bankruptcy reform comes many changes that will effect how we do business with bankrupt borrowers. The change in the law impacts everything from the automatic stay to serial filings to post petition financing. The style of this course is intense but fun.

Who Should Attend:

- Loan Review Officers
- Commercial Lenders
- Credit Administrators
- Special Assets Officers



Topics To Be Covered:

Loan Review Process

- Classification definitions
- Risk rating your loan portfolio
- The scope of the review process

Adverse Regulatory Actions

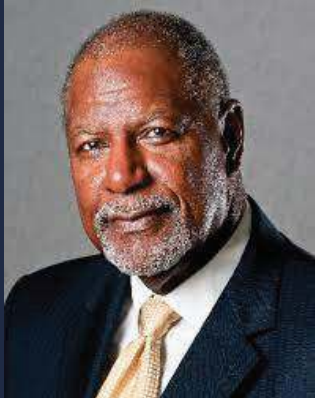
- MOU's
- Agreements
- C & D Orders

Workout Guidelines And Strategies

- Negotiation skills
- Analysis of the bank's risk position
- Workout agreement

Bankruptcy Rules

- What are lender's rights?
- Chapter 7, 11 and 13 provisions
- Adequate protection provision
- What are the major changes to the law?



Program Presenter

DAVID L. KEMP

David L. Kemp is President of Bankers Management, Inc. (BMI), formerly The Management Group. BMI is a nationally recognized company in financial services training and bank consulting. Prior to forming BMI, he served as Vice President, Director of Credit Services for Cannon Lending Schools, as well as through Banking Association sessions for individual financial institutions. Mr. Kemp has more than thirty years of management experience in consulting, training credit administration and new business development.

MANAGING PROBLEM LOANS & BANKRUPTCY

OCTOBER 14, 2021 - DOUBLETREE HOTEL, WICHITA, KS

2098 AIRPORT ROAD, WICHITA, KS

Program Agenda

Registration - 8:30 a.m.

Program - 9:00 a.m.

Lunch - 12:00 p.m.

Program continues - 1:00 p.m.

Adjourn - 4:00 p.m.



Registration Information

\$265 per person

*Add \$75 if registering after October 7.

*Fee includes one day of instruction, refreshments, lunch and handout material.

*We understand circumstances arise requiring cancellation - if you cancel up to 3 business days before the program, your registration fee will be refunded. Substitutions are always welcomed.

*If you have special dietary needs, please contact the KBA office.

*If you have a disability, and request special accommodations, please contact the KBA office.

*Registration for and attendance at KBA meetings and events constitutes an agreement by the registrant for KBA's use of the attendee's photograph in printed and/or digital promotional materials, publications, mobile app and social media, unless permission is revoked and received by the KBA prior to the event.

Name: _____

Bank Location: _____ E-mail: _____

Name: _____

Bank Location: _____ E-mail: _____

Name: _____

Bank Location: _____ E-mail: _____

Bank: _____

Total Enclosed: \$ _____ Total Attending: _____

Address: _____

City: _____ State: _____ Zip: _____

Three ways to register:

1. Complete and mail registration form with payment.
2. Fax registration form, followed by mailing of payment. Please use this form as your invoice.
3. Register Online using a credit card at www.ksbankers.com

Kansas Bankers Association - Education & Conferences

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