

KBA - Young Bank Officers of Kansas Division

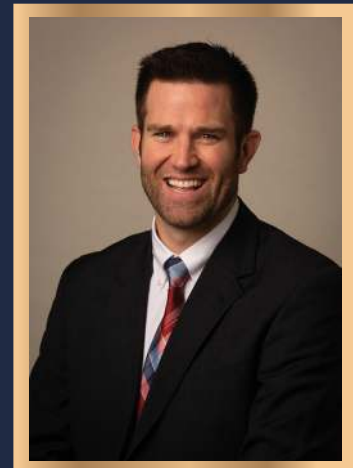
2020 Annual Report



Young Bank
Officers of Kansas
A DIVISION of KBA

A message from the YBOK Division President Derek Bailey, Great Western Bank, Shawnee Mission

The year 2020 has brought so much uncertainty into our lives, and the Young Bankers of Kansas (YBOK) Division of the Kansas Bankers Association was no exception. We hoped that our annual Fall Conference could still be held in person through the early months of the pandemic, but it had to be moved to a virtual venue as COVID continued to impact our lives. Even though this year's conference was virtual, we had a rock star lineup of speakers to address the more than 75 attendees tuning in virtually. We had the opportunity to hear an update from Senator Roger Marshall as he was crossing the state working hard to be elected as our next U.S. Senator. We also had the chance to listen to a panel of Kansas Banking Industry leaders, including Frank Carson (Chairman, Carson Bank), Charlie Chandler (Chairman, INTRUST Bank), and Jeannette Richardson (Vice Chairman, Prairie Bank of Kansas). All three have been significant leaders in our industry for many years and provided advice to those wanting or going into leadership positions. Even though we had to hold it virtually, we believe the 2020 YBOK Conference was a success! Thank you to those sponsors that stuck with us through this pandemic. These conferences would not have been successful without your continued support.



At this time, we anticipate our 2021 Fall Conference will be back to an in-person event to be held September 8-10 in Wichita. Regardless of the uncertainty that 2021 brings, I am confident YBOK will continue to provide opportunities for professional development, networking, and education to young bankers across our state.

One area that COVID didn't impact was KBA's ability to continue its advocacy on behalf of our industry, evidenced by the recent passage of S.B. 15 – Tax Equity and Economic Recovery Package. S.B. 15 achieved tax equity with farm credit on certain ag lending and creating the Kansas Economic Recovery Loan Deposit Program that frees up \$60M in idle state funds to be loaned through Kansas financial institutions for those struggling from the impacts of COVID - 19. The tax equity piece is essential for those banks with agricultural loan exposure as it puts us on a more level playing field with Farm Credit by mirroring their tax-exempt status. Kansas is the first state in the country to pass this type of legislation. It provides some fire for similar legislation introduced by Senator Jerry Moran in this year's Congress to enact the same exemption for banks at the federal level.

The KBA carries significant clout in Topeka and Washington D.C., but its efforts alone would not have been as successful without bankers' help around the state. I'm sure the majority of the bankers reading this have seen KBA's Call to Action e-mails, and hopefully, you've been a part of their success. KBA utilizes VoterVoice, a grassroots advocacy system that allows the KBA to leverage its banker network while making it extremely easy for bankers to connect with legislators. Over the past year, KBA members have sent over 2,250 messages to legislators supporting our tax equity efforts, and the legislation received almost unanimous approval. Thus our messages mattered. I challenge every one of you to take the 15 seconds it takes to send that message when one comes across your e-mail. We are the next generation of leaders and need to do our part.

Thank you to KBA Chairman Jonathan Johnson, KBA President & CEO Doug Wareham, and the entire KBA Board supporting YBOK. A special thanks to Nicole Ortiz and Alex Orel with KBA, who work directly with the YBOK Board. And finally, thanks to the YBOK members and our sponsors for your commitment to improving our industry and the communities we serve.

2019 - 2020 YBOK FINANCIAL REPORT

Balance Sheet

Comparison of Oct. 31, 2019 and Oct. 31, 2020

<u>Assets</u>	<u>2018</u>	<u>2019</u>
Cash	\$33,913	\$30,270
CD	\$30,169	\$30,706
<u>Total Assets</u>	<u>\$64,082</u>	<u>\$62,299</u>

Liabilities and Equity

Beginning Balance	\$58,190	\$52,938
Net income	\$15,657	\$9,361
<u>Total Liabilities & Equity</u>	<u>\$63,347</u>	<u>\$62,299</u>

2020 - 2021 Budget

4/1/20 to 3/31/21

Revenue

Dues	\$12,000
Interest Income	\$100
Conferences	\$39,000

Expenses

Annual Fee/Profit Sharing	\$10,000
Conferences	\$30,000
Scholarships	\$4,000
Board Meetings	\$3,500
Recruitment/Referral Fees	\$0
Printing	\$1,500
<u>Total Liabilities & Equity</u>	<u>\$49,000</u>
<u>Net Income</u>	<u>\$2,100</u>



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SPONSORS

THANKS TO OUR 2020 YBOK SPONSORS!

PLATINUM



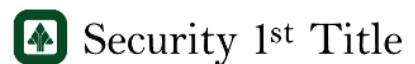
GOLD



SILVER



BRONZE





MARK YOUR CALENDARS!

2021 YBOK Annual Conference
September 8 & 10, 2021
The Drury Hotel
Wichita, KS

KBA YOUNG BANK OFFICERS OF KANSAS DIVISION 2020 - 2021 BOARD OF DIRECTORS

- Derek Bailey, President, Great Western Bank, Shawnee
- Grant Paitz, Vice President, INTRUST Bank, N.A., Wichita
- Laura Polite, Secretary/Treasurer, Kendall Bank, Overland Park
- Brian Whitesell, Past President, Landmark National Bank, Manhattan

- Region 1- Francis Scheuerman, UMB Bank N.A., Kansas City
- Region 1 - Dave Bennett, The University National Bank, Lawrence
- Region 2 - Chris Baker, Bank VI, Salina
- Region 2 - Nick Wolfe, United Bank & Trust, Marysville
- Region 3- Chelsea Barker, First National Bank of Hutchinson, Hutchinson
- Region 3 - Tami Molloy, Citizens Bank of Kansas, Derby

- At-Large - Rocky Anderson, Alliance Bank, Topeka
- At-Large - Cameron Cooper, Patriots Bank, Garnett
- At-Large - Tom Sheik, State Bank of Bern

- Ambassador - Mike Brown, Security 1st Title, Wichita
- Ambassador - Kara Cramer, BKD LLP, Kansas City
- Ambassador - Tyler Walden, Allen Gibbs & Houlik, LC

KBA Staff

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