



Sunflower Webinar Series



Agriculture & Ag Lending In a Black Swan Environment

Presented by: Dr. David Kohl

June 3, 2020

10:00 am—11:00 a.m. CT

The black swan or unusual event of the century in the form of COVID-19 has landed on our doorstep. What is the domestic and global economic outlook, both in the short and long run, given the unfolding circumstances? What are the positives for the agricultural industry? How can producers and lenders work together to bridge the gap for a brighter future? What does a recovery look like? What are the lessons learned from past economic and financial shocks? What specific actions are needed by both lenders and producers to navigate the economic and business whitewater?

Join this webinar to find out some answers to these questions plus engage and interact with Dr. Dave Kohl as he draws on five decades of academic, industry and business experience. This session will bring the expertise to your doorstep virtually to energize your leaders and team members.

Sponsored by the KBA Ag Bankers Division



Presenter

Dr. David Kohl, Ph.D.



David Kohl received his M.S. and Ph.D. degrees in Agricultural Economics from Cornell University. Kohl is Professor Emeritus of Agricultural Finance and Small Business Management and Entrepreneurship in the Department of Agricultural and Applied Economics at Virginia Tech, Blacksburg, Virginia. He was on special leave with the Royal Bank of

Canada working on advanced initiatives for two years, and also assisted in the launch of the successful entrepreneurship program at Cornell University.

He has published five books and over 2,500 articles and video blogs on financial and business-related topics online and in journals, extension, and other popular publications. Kohl regularly writes for *Corn and Soybean Digest*, *Farm Futures*, and other ag lending publications.

Kohl is a two-time recipient of the prestigious American Agricultural Economics Association's Outstanding Teaching Award. Kohl is one of only five professors in the 100-year history of the Association to receive the award twice. He received the Governor's award for his distinguished service to Virginia agriculture, the youngest recipient to receive this award. He also has been named one of seven economists and bankers who challenge the status quo.

This online program consists of 60 minutes of instruction and live Q&A. Each registration allows for one connection to the webinar and materials with 30-day replay access. You may have unlimited listeners on your connection by speaker phone and PC. You will receive a confirmation with your PIN, materials and logon instructions. If you do not receive a confirmation at least two days prior to the event, call 785-232-3444. You may also purchase the OnDemand recording and materials for ongoing training purposes.

Any transmission, retransmission or republishing of the audio portion of the seminar is strictly prohibited. Your registration entitles you to ONE connection at ONE physical location along with permission to make copies of seminar materials for all listeners from your institution.

REGISTRATION FORM

Agriculture & Ag Lending6/03/2020
Live purchase includes free 30-day replay access. All options will receive the written materials.

Cancellations must be received by May 27, 2020 to be refunded.

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Fax: Fax to 785-272-8392 and follow with payment.

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